

Partner Overview & Introduction

LTI DataComm highlights Riverbed and VBrick Solutions

About LTI DataComm

LTI DataComm, a certified small business, has been a supplier of superior network systems and services since 1981. Our focus is to bring the best products and services to the Federal Government. With expertise in four key practice areas, Wireless, IP Video, Network Performance Optimization, and Managed Solutions, we integrate **complimentary technologies** to help bring federal communications to the next level. Our mission is accomplished through strategic partnerships, an intimate knowledge of end-user requirements, careful consideration of communication trends and exceptional engineering and account management talent.

riverbed™

Riverbed Technology is the pioneer and worldwide technology and market share leader in wide-area data services (WDS). Riverbed provides the first and only comprehensive WDS solution to a host of severe problems that have effectively prevented enterprises from sharing applications and data across wide areas. By wide area, we mean anywhere in the world. Between Chicago and New York. Or between Seattle and Shanghai. Riverbed's award-winning Steelhead WDS appliances address all of the issues that affect application performance over the WAN, dramatically improving the performance of applications that companies and knowledge workers rely on every day - including file sharing, email, backup, document management systems, IT tools, as well as ERP and CRM solutions. With Riverbed, any of these applications can be accelerated somewhere between 5 and 50, even up to 100 times faster.



VBrick has been setting the standard for quality, performance, and innovation in the delivery of Live and stored video over IP networks - LANs, WANs, and the Internet. With over 20,000 video appliances installed across thousands of IP networks world-wide, VBrick is the recognized leader in reliable, high-performance, easy-to-use networked video solutions.

EtherneTV is an enterprise-wide solution composed of a set of scalable, industrial strength, network-aware appliances that allow organizations to build a video infrastructure on top of any existing IP network. Each component plays a significant role in capturing, recording, managing, distributing, and viewing your video assets. The EtherneTV eco-system is comprised of Portal Server, VoD Server, Set Top Boxes, Encoding appliances and Network Video Recorders.



LTI Capabilities

- Proven large-scale project performance
- Highly specialized services and product solutions
- Focused capabilities and customer-base
- Extensive strategic alliances and partnerships
- Multiple purchasing options via contract vehicles

Riverbed Capabilities

- Acceleration of key enterprise applications
- IT infrastructure consolidation
- Reduced bandwidth
- Enhanced data protection
- Secure application acceleration
- Enable the mobile workforce

VBrick Capabilities

- Distribute Live Television Channels
- Record live training sessions
- Digital Archiving
- Media Retrieval