

Network Video Solutions

VBrick Solutions: *ITCCB Certified* News Delivery for US Embassy Personnel Worldwide

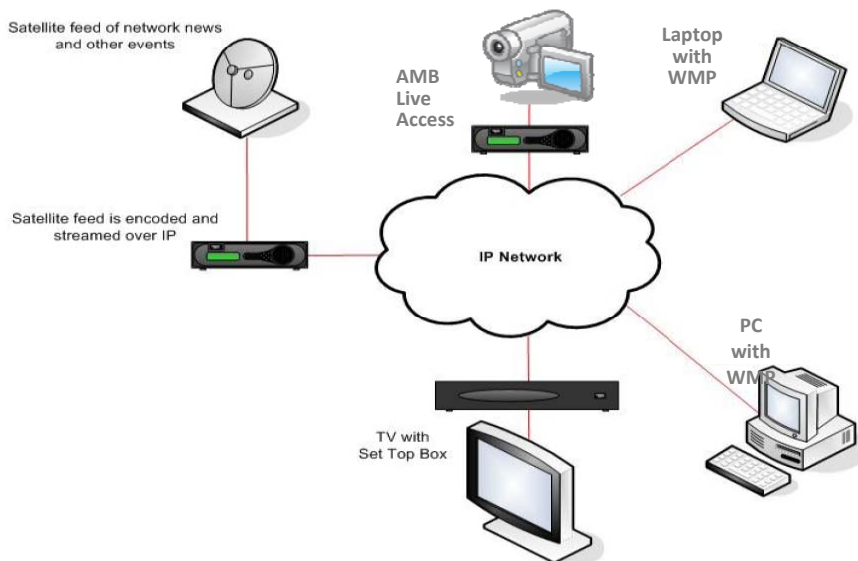
Deliver Live News to PCs over IP Networks

VBrick's products are ideal for distributing video and audio over IP networks to PCs and TVs. The VBrick appliance, a component of LTI Datacomm's network video solution, can deliver DVD quality video and audio to hundreds of users over a standard switched Ethernet network. The video can be viewed full screen or can be adjusted to any size so that personnel can continue to use PC applications while watching important news. In addition, the video can be recorded to a PC hard drive for storage and viewing on-demand.

Starter Kit

VB CUSTOM-CONFIG-BK4: Dual channel encoder, Windows Media appliance with composite and S-Video inputs, and hard drive. Distributes video and audio over IP networks to PCs using IP multicasting. Two units provide the ability to stream up to four channels.

Windows Media Player: Standard build in Microsoft Windows environment, serves as the player application on PCs.



Technology

VBrick has developed standards-based technology, techniques, and products that deliver very high quality audio and video, as well as conventional data, over networks. VBrick's highly scalable products and solutions effectively combine the latest video compression technology with state-of-the-art networking. VBrick enables one-way or two-way video transmission, live or on-demand over Ethernet (IP), ATM, T1/E1, DSL, satellite, and/or wireless networks.



Solution Overview



Problem:

TVs in secured access areas.

Solution:

VBrick Network Appliances streaming your choice of news media securely over your IP network eliminating the need for TVs in these areas.

Added Benefits:

This system can be used to provide **Ambassador broadcasts** and RSO video **surveillance** feeds over your closed IP network.

Additional Capabilities:

- BNET rebroadcast and local storage
- PAO public broadcast/podcasts
- Emergency broadcast messaging

Solution Overview



Key Differentiators

Appliance Design: Purposely engineered for delivering video over networks.

High Quality: Full motion 25/30 (PAL/NTSC) frames per second high quality video.

Ease of Use: Install and configure a VBrick in minutes with just a few cables to connect and settings to select.

Reliability: VBrick devices offer proven reliability and ruggedness.

Key Benefits

Reduced Costs: Train and educate personnel remotely.

Distribute Information: Stream up-to-date news and information directly to PCs.

Enhanced Security: Observe critical areas through high quality video surveillance.

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Customers

Current customers include the US Embassies in Ankara (Turkey), Athens (Greece), Baghdad (Iraq), Bangkok (Thailand), Belgrade (Serbia), Bratislava (Slovak Republic), Brussels: NATO, Bilateral (Belgium), Cairo (Egypt), Damascus (Syria), RIMC Frankfurt (Germany), Georgetown (Guyana), Lisbon (Portugal), Minsk (Belarus), New Delhi (India), Paris (France), Pretoria (South Africa), San Jose (Costa Rica), Skopje (Macedonia), Sofia (Bulgaria), Tallinn (Estonia), Tokyo (Japan), Tashkent (Uzbekistan), and Warsaw (Poland). VBrick is currently deployed in approximately 50 Embassy locations worldwide.

ITCCB Procurement Information for VBrick Systems

The following represents part numbers specifically created for the State Department to ensure that their approved custom configurations and security settings are defined before the equipment leaves the factory floor.

GSA Price Description

VBrick and LTI DataComm have partnered to provide GSA Schedule pricing via small business and are responsible for delivering the ITCCB approved equipment to the State Department.

Model Number	Part #	GSA Price	Description
VB-CUSTOM-CONFIG-BK1	9190-4200A000	\$4,678.93	Single Channel Windows Media Appliance
VB-CUSTOM-CONFIG-BK2	9190-4200A100	\$5682.45	Single Channel Windows Media Appliance w/Hard Drive
VB-CUSTOM-CONFIG-BK3	9190-4300A000	\$7522.25	Dual Channel Windows Media Appliance
VB-CUSTOM-CONFIG-BK4	9190-4300A100	\$8442.15	Dual Channel Windows Media Appliance w/Hard Drive
RW1-Gold	Same	10% of List price of eligible products	Technical support service – Gold – 1 Year Renewal Coverage
LTI Remote Pre-Configuration Service	Same	\$370.20 (price per encoder)	LTI Remote Pre-configuration Service
LTI Telephone-Based Implementation Support	Same	\$925.00 (NTE 10 hours and must be scheduled 48 hours in advance)	LTI Telephone-Based Implementation Support

If VBrick is already deployed, please consider a maintenance renewal to ensure continued support and success of your current products. We offer remote services of pre-configuration and telephone-based implementation, as well as on-site service if needed to provide a smooth installation and implementation of your VBrick products.

Purchasing and Contact Information

For more information, a specialized overview of how to integrate video over IP into your current environment, or to purchase, please contact:

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